

## **ALL UNIONS AND ASSOCIATIONS OF BSNL (AUAB)**

No: UA/2017/25

05.07.2018

### **Circular**

To

All the General Secretaries.

Comrade,

As was decided in the meeting held on 26.06.2018, a meeting of the All Unions and Associations of BSNL (AUAB) was held on 04.07.2018, under the chairmanship of Com.Prahlad Rai, GS, AIBSNLEA. General Secretaries / representatives of BSNLEU, NFTE, SNEA, AIBSNLEA, BSNL MS and BSNL ATM participated in the meeting.

The meeting expressed its serious concern about the steep fall in the revenue collection of the Company, due to the predatory pricing of Reliance Jio. It is felt that this is an undesirable situation, especially when the employees are awaiting the 3<sup>rd</sup> pay revision. Hence, the meeting seriously felt the need to take urgent steps, to immediately boost the sales and revenue collection of the Company. After threadbare discussion, the meeting took the following decisions.

- (1) To call upon the employees to observe a movement called "BSNL AT YOUR DOORSTEP", till the end of the current financial year, to reach out to the public, for boosting BSNL's sales and revenue.**
- (2) To form separate committees, consisting of the employees at circle and district levels, for intensifying the marketing of FTTH, broadband, leased lines and mobile connections.**
- (3) To call upon each employee (other than those who are posted in the marketing), to dedicate at least a day in a week, for marketing activities.**

All the constituents of the AUAB are requested to take immediate steps, for the immediate implementation of the above stated decisions. Meeting of the AUAB must be convened immediately at all circle and district levels, and the decisions should be implemented vigorously.

The AUAB has already taken decision to organise demonstrations in front of Corporate Office, CCA offices of all circles and at SSA levels on 11.07.2018 and relay hunger strike at Corporate Office, Circle and SSA levels on 24<sup>th</sup>, 25<sup>th</sup> & 26<sup>th</sup> July, 2018. The AUAB meeting, held yesterday decided to call upon the employees to make the programme a grand success.

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